



Xtract One Announces Fiscal 2026 Third Quarter Results

June 10, 2026

Record Revenue; Positive Adjusted EBITDA¹; On Track for Strong Year Ahead

- **Revenue of \$10.3 million, up nearly 200% year-over-year**
- **Adjusted EBITDA¹ of \$0.6 million and positive operating cash flow before working capital**
- **Gross margin of 61%, improved from 57% year-over-year**
- **Solid total backlog of \$45.1 million**

TORONTO, June 10, 2026 (GLOBE NEWSWIRE) -- Xtract One Technologies Inc. (TSX: XTRA) (OTCQX: XTRAF) (FRA: OPL) ("Xtract One" or the "Company") a leading technology-driven threat detection and security solution that prioritizes the patron access experience by leveraging AI, today announced its fiscal third quarter results for the three months ended April 30, 2026. All information is in Canadian dollars unless otherwise indicated.

"I am pleased to announce several milestones achieved during the third quarter – keeping us on track for our best year ever," stated Peter Evans, Chief Executive Officer of Xtract One. "Revenue almost tripled, to a record \$10.3 million, as gross margins rose to 61 percent and the Company posted positive Adjusted EBITDA¹ for the first time ever – generating operating cash during the quarter prior to changes in working capital. This means that we are well on our way towards sustained cash-flow breakeven. At the same time, our backlog, including agreements pending installation, was a solid \$45.1 million, as we continued to win new business while more rapidly converting prior bookings into revenue – reflecting increased production to meet higher demand. We are doing what we said we would do and are well on our way to profitability and cash-flow breakeven. I'm very proud of the way our team has transformed the Company, managed operating expenses, and executed on our strategic growth plan. We look forward to continued growth and momentum in the fourth quarter, and further expansion as we head into fiscal 2027."

Third Quarter Highlights

- Revenue of \$10.3 million for the three months ended April 30, 2026 versus \$3.5 million in the prior-year period.
- Gross margin of 61% for the fiscal 2026 third quarter compared to 57% in the prior-year period.
- Total contract value of new bookings¹ was \$9.1 million for the three months ended April 30, 2026 as compared to \$4.6 million for the same period last year.
- Contractual backlog was \$17.9 million at the end of the third quarter of fiscal 2026 as compared to \$15.4 million in the prior-year period, excluding an additional \$27.2 million of agreements pending installation versus approximately \$21.1 million at the end of the third quarter of fiscal 2025.
- Comprehensive loss of \$0.3 million for the three month period ended April 30, 2026 as compared to \$3.3 million for the same period in fiscal 2025.
- For the first time in the Company's history, Adjusted EBITDA¹ of positive \$0.6 million for the three months ended April 30, 2026 as compared to negative \$2.3 million in the prior-year period.
- The Company ended the quarter with cash and equivalents of \$15.6 million, virtually unchanged from the end of the second quarter.

Financial Results for the Three Month Period Ended April 30, 2026

Consolidated revenue was \$10.3 million for the three months ended April 30, 2026 as compared to \$3.5 million for the same period last year, reflecting higher shipments and deployments of the Company's weapon detection solutions. Gross profit was \$6.2 million, or a gross profit margin of 61%, for the three months ended April 30, 2026 versus \$2.0 million, or a gross profit margin of 57%, in the prior-year period, reflecting a recovery and gradual return to our historically higher gross margins as we move towards broader commercial deployments of our Xtract One Gateway systems.

Comprehensive loss was \$0.3 million for the three month period ended April 30, 2026 as compared to \$3.3 million for the same period in fiscal 2025, reflecting increased gross profit, partially offset by higher total operating expenses incurred to support a growing revenue base.

This press release should be read in conjunction with the Company's Unaudited Condensed Consolidated Interim Financial

Statements, prepared in accordance with International Financial Reporting Standards (“IFRS”) and the Company’s Management’s Discussion and Analysis for the three and nine month periods ended April 30, 2026 and 2025, which can be found on the Company’s website and under the Company’s profile on SEDAR+ at www.sedarplus.ca.

Conference Call Details

Xtract One will host a conference call to discuss its results tomorrow, June 11, 2026 at 10:00 am EST. Peter Evans, Xtract One CEO and Director, and Karen Hersh, CFO and Corporate Secretary, will provide an overview of the financial results along with management’s outlook for the business, followed by a question-and-answer period.

The webcast and presentation will be accessible on the company’s website. The [webcast can be accessed here](#) and the telephone number for the conference call is 844-481-3016 (412-317-1881 for international callers).

About Xtract One Technologies

[Xtract One Technologies](#) is a leading technology-driven threat detection and security solution leveraging AI to provide seamless and secure patron access control experiences. The Company makes unobtrusive weapons and threat detection systems that are designed to assist facility operators in prioritizing- and delivering improved “Walk-right-In” experiences while enhancing safety. Xtract One’s innovative portfolio of AI-powered Gateway solutions excels at allowing facilities to discreetly screen and identify weapons and other threats at points of entry and exit without disrupting the flow of traffic. With solutions built to serve the unique market needs for schools, hospitals, arenas, stadiums, manufacturing, distribution, and other customers, Xtract One is recognized as a market leader delivering the highest security in combination with the best individual experience. For more information, visit www.xtractone.com or connect on [Facebook](#), [X](#), and [LinkedIn](#).

About Threat Detection and Security Solutions

Xtract One solutions, when properly configured, deployed, and utilized, are designed to help enhance safety and reduce threats. Given the wide range of potential threats in today’s world, no threat detection system is 100% effective. Xtract One solutions should be utilized as one element in a multilayered approach to physical security.

For further information, please contact:

Xtract One Inquiries: info@xtractone.com, <http://www.xtractone.com>

Media Contact: Kristen Aikey, JMG Public Relations, 212-206-1645, kristen@jmgpr.com

Investor Relations: Chris Witty, Darrow Associates, 646-438-9385, cwitty@darrowir.com

¹ Supplementary Financial Measures:

The Company utilizes specific supplementary financial measures in this earnings release to allow for a better evaluation of the operating performance of the Company’s business and facilitates meaningful comparison of results in the current period with those in prior periods and future periods. Supplementary financial measures do not have any standardized meaning prescribed under IFRS and therefore may not be comparable to measures presented by other companies. Supplementary financial measures presented in this earnings release include ‘Agreements pending installation’, ‘Total contract value of new bookings’ and ‘Adjusted EBITDA’. ‘Agreements pending installation’ reflects total value of signed contracts awarded to the Company that has not been installed at the customer site. ‘Total contract value of new bookings’ is comprised of all new contracts signed and awarded to the Company, regardless of the performance obligations outstanding as of the end of the reporting period. Total contract value is the aggregate value of sales commitments from customers as at the end of the reporting period without consideration of the Company’s completion of the associated performance obligations outlined in each contract. Adjusted EBITDA is net loss for the period before interest, taxes, depreciation, and amortization and further adjusted for share-based compensation.

The following table provides a reconciliation from net loss for the period to Adjusted EBITDA (in \$000s)

	Quarter Ended							
	Apr 30, 2026	Jan 31, 2026	Oct 31, 2025	Jul 31, 2025	Apr 30, 2025	Jan 31, 2025	Oct 31, 2024	Jul 31, 2024
Net loss for the period	\$ (245)	\$ (2,262)	\$ (2,998)	\$ (3,513)	\$ (3,081)	\$ (2,346)	\$ (2,938)	\$ (2,373)
Adjusted for:								
Interest and other income	\$ (70)	\$ (44)	\$ (37)	\$ (10)	\$ (29)	\$ (67)	\$ (75)	\$ (88)
Depreciation	373	363	365	408	359	378	347	365
Amortization	237	240	240	209	215	215	208	201
Finance costs	9	10	11	11	11	12	11	5
Share based compensation	256	224	478	192	224	211	423	368
Adjusted EBITDA	\$ 560	\$ (1,469)	\$ (1,941)	\$ (2,703)	\$ (2,301)	\$ (1,597)	\$ (2,024)	\$ (1,522)
Adjusted EBITDA margin %	6.2%	(25.3%)	(40.4%)	(80.4%)	(65.5%)	(37.9%)	(55.8%)	(24.9%)

CAUTIONARY DISCLAIMER STATEMENT:

This news release contains forward-looking statements within the meaning of applicable securities laws that are not historical facts. Forward-looking statements are often identified by terms such as “will”, “may”, “should”, “anticipates”, “expects”, “believes”, and similar expressions or the negative of these words or other comparable terminology. All statements other than statements of historical fact, included in this release are forward-looking statements that involve risks and uncertainties. There can be no assurance that such statements will prove to be accurate and actual results and future events could differ materially from those anticipated in such statements. Important factors that could cause actual results to differ materially from the Company's expectations include but are not limited to the risks detailed from time to time in the continuous disclosure filings made by the Company with securities regulations. The reader is cautioned that assumptions used in the preparation of any forward-looking information may prove to be incorrect. Events or circumstances may cause actual results to differ materially from those predicted, as a result of numerous known and unknown risks, uncertainties, and other factors, many of which are beyond the control of the Company. The reader is cautioned not to place undue reliance on any forward-looking information. Such information, although considered reasonable by management at the time of preparation, may prove to be incorrect and actual results may differ materially from those anticipated. Forward-looking statements contained in this news release are expressly qualified by this cautionary statement. The forward-looking statements contained in this news release are made as of the date of this news release and the Company will update or revise publicly any of the included forward-looking statements only as expressly required by applicable law.

No securities exchange or commission has reviewed or accepts responsibility for the adequacy or accuracy of this release.

Unaudited Interim Statements of Loss and Comprehensive Loss for the Three and Nine Months Ended April 30, 2026 and 2025

The following table is extracted from the Company's unaudited condensed consolidated interim financial statements and presented in Canadian dollars to demonstrate the Statements of Loss and Comprehensive loss for the three and nine month periods ended April 30, 2026 and 2025:

	Three months ended April 30,		Nine months ended April 30,	
	2026	2025	2026	2025
Revenue	\$10,260,167	\$ 3,466,433	\$ 20,652,413	\$ 10,506,459
Cost of revenue	4,018,316	1,489,181	8,611,217	3,811,031
Gross profit	\$ 6,241,851	\$ 1,977,252	\$ 12,041,196	\$ 6,695,428
Operating expenses				
Selling and marketing	\$ 2,098,067	\$ 1,563,446	\$ 5,845,642	\$ 4,451,180
General and administration	2,427,474	1,854,764	6,408,857	5,367,644
Research and development	1,954,267	1,638,988	5,280,235	5,078,617
Loss on inventory write-down	77,475	26,868	161,616	308,297
Loss on retirement of assets	-	2,029	-	23,704
Total operating expenses	\$ 6,557,283	\$ 5,086,095	\$ 17,696,350	\$ 15,229,442
Loss from operations	(315,432)	(3,108,843)	(5,655,154)	(8,534,014)
Interest and other income	70,383	28,606	150,985	170,196
Net loss for the period	\$ (245,049)	\$ (3,080,237)	\$ (5,504,169)	\$ (8,363,818)
Other comprehensive income (loss) for the period				
Currency translation differences for foreign operations	(26,377)	(197,348)	(104,480)	348,771
Comprehensive loss for the period	\$ (271,426)	\$ (3,277,585)	\$ (5,608,649)	\$ (8,015,047)
Weighted average number of shares	259,907,241	218,426,987	252,769,217	218,415,199
Basic and diluted loss per share	\$ (0.001)	\$ (0.02)	\$ (0.02)	\$ (0.04)

Unaudited Interim Statements of Financial Position as of April 30, 2026 and July 31, 2025

The following table is extracted from the Company's unaudited condensed consolidated interim financial statements and presented in Canadian dollars to demonstrate the Company's financial position as of April 30, 2026 and July 31, 2025:

	April 30, 2026	July 31, 2025
Assets		
Current assets		
Cash and cash equivalents	\$ 15,601,050	\$ 8,220,089
Receivables	4,334,457	1,600,176
Prepaid expenses and deposits	2,546,294	2,328,455
Current portion of deferred cost of revenue	322,226	434,284
Inventory	4,189,825	2,829,437
	26,993,852	15,412,441
Property and equipment	2,425,304	2,351,765
Intangible assets	3,774,641	4,527,260
Non-current portion of deferred cost of revenue	19,874	167,850
Right of use assets	747,878	953,513
Total assets	\$ 33,961,549	\$ 23,412,829
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	\$ 3,942,425	\$ 3,027,553
Current portion of deferred revenue	6,419,777	6,142,469
Current portion of lease liability	254,847	252,104
	10,617,049	9,422,126
Non-Current liabilities		
Non-current portion of deferred revenue	3,530,312	2,426,834
Non-current portion of lease liability	664,682	878,294
	\$ 14,812,043	\$ 12,727,254
Shareholders' equity		
Share capital	\$ 162,861,664	\$ 150,239,300
Contributed surplus	19,985,522	18,535,306
Accumulated deficit	(163,946,818)	(158,442,649)
Accumulated other comprehensive income	249,138	353,618
	\$ 19,149,506	10,685,575
Total liabilities and shareholders' equity	\$ 33,961,549	\$ 23,412,829

Unaudited Interim Statements of Cash Flows for the Nine Months Ended April 30, 2026 and 2025

The following table is extracted from the Company's unaudited condensed consolidated interim financial statements and presented in Canadian dollars to demonstrate the Company's cash flows for the nine month periods ended April 30, 2026 and 2025:

	Nine months ended April 30,	
	2026	2025
Cash flow used in operating activities		
Loss for the period	\$ (5,504,169)	\$ (8,363,818)
Adjustment for:		
Share-based compensation	957,096	858,758
Depreciation	1,101,609	1,084,022
Amortization	716,459	637,279
Finance cost	29,490	34,020
Loss on inventory	161,616	308,297
Loss on retirement of assets	-	23,704
	(2,537,899)	(5,417,738)
Changes in non-cash working capital		
Receivables	(2,755,527)	2,610,436
Prepaid expenses and deposits	(254,536)	(1,469,555)
Inventory	(2,587,868)	(793,081)
Deferred cost of revenue	259,024	190,061
Accounts payable and accrued liabilities	943,224	(2,232,051)
Deferred revenue	1,526,493	1,540,851
	(5,407,089)	(5,571,077)
Cash flow used in investing activities		
Purchase of property, plant and equipment	-	(185,045)
Internally developed intangible assets	-	(729,730)
Acquisition of right of use asset	-	(5,028)
Proceeds from disposal of property, plant and equipment	-	1,000
	-	(918,803)
Cash flow generated from financing activities		
Proceeds on issue of share capital	13,115,484	16,970
Lease payments	(240,359)	(214,358)
	12,875,125	(197,388)
Effect of exchange rate changes on cash and cash equivalents	(87,075)	(20,150)
Net increase (decrease) in cash and cash equivalents for the period	\$ 7,380,961	\$ (6,707,418)
Cash and cash equivalents beginning of the period	8,220,089	8,628,521
Cash and cash equivalents end of the period	\$ 15,601,050	\$ 1,921,103

A photo accompanying this announcement is available at

<https://www.globenewswire.com/NewsRoom/AttachmentNg/e6055d5d-c59c-4150-a8c1-9cd49b0af915>

<https://www.globenewswire.com/NewsRoom/AttachmentNg/ccbbe2c6-8601-492a-938d-88ed1e6e34ef>

<https://www.globenewswire.com/NewsRoom/AttachmentNg/fa6aa5aa-d8bc-4371-a139-5369e76f0517>

<https://www.globenewswire.com/NewsRoom/AttachmentNg/2efb934e-3ea0-4acc-9318-5e18cc946c9c>



The following table provides a reconciliation from net loss for the period to Adjusted EBITDA (in \$000s)

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Adjusted for:								
Interest and other income	\$ (70)	\$ (44)	\$ (37)	\$ (70)	\$ (29)	\$ (87)	\$ (75)	\$ (88)
Depreciation	373	363	365	408	359	378	347	365
Amortization	237	240	240	209	215	215	208	201
Finance costs	9	10	11	11	11	12	11	5
Share based compensation	256	224	478	192	224	211	423	368
Adjusted EBITDA	\$ 560	\$ (1,499)	\$ (1,941)	\$ (2,700)	\$ (2,201)	\$ (1,887)	\$ (2,024)	\$ (1,322)
Adjusted EBITDA margin %	6.2%	(25.2%)	(40.4%)	(80.4%)	(85.5%)	(37.9%)	(55.8%)	(24.9%)

The following table provides a reconciliation from net loss for the period to Adjusted EBITDA (in \$000s)

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General and administration	2,427,474	1,854,764	6,408,857	5,267,644
Research and development	1,954,267	1,638,988	5,280,235	5,078,617
Loss on inventory write-down	77,475	26,868	161,616	308,297
Loss on retirement of assets	-	2,029	-	23,704
Total operating expenses	\$ 6,557,283	\$ 5,086,095	\$ 17,696,390	\$ 15,229,442
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Comprehensive loss for the period	\$ (271,426)	\$ (3,277,585)	\$ (5,608,649)	\$ (8,015,047)
Weighted average number of shares	259,907,241	218,426,987	252,769,217	218,415,199
Basic and diluted loss per share	\$ (0.001)	\$ (0.02)	\$ (0.02)	\$ (0.04)

Unaudited Interim Statements of Loss and Comprehensive Loss for the Three and Nine Months Ended April 30, 2026 and 2025

Unaudited Interim Statements of Financial Position as of April 30, 2026 and July 31, 2025

	April 30, 2026	July 31, 2025
Assets		
Current assets		
Cash and cash equivalents	\$ 15,601,050	\$ 8,220,089
Receivables	4,334,457	1,600,176
Prepaid expenses and deposits	2,546,294	2,328,455
Current portion of deferred cost of revenue	322,226	434,284
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	26,993,852	15,412,441
Property and equipment	2,425,304	2,351,765
Intangible assets	3,774,641	4,527,260
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Right of use assets	747,878	953,513
Total assets	\$ 33,961,549	\$ 23,412,829
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Current liabilities		
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	10,617,049	9,422,126
Non-current liabilities		
Non-current portion of deferred revenue	3,530,312	2,426,834
Non-current portion of lease liability	664,682	878,294
	4,195,000	3,305,128
Total liabilities	\$ 14,812,049	\$ 12,727,254
Shareholders' equity		
Share capital	\$ 162,861,664	\$ 150,239,300
Contributed surplus	19,985,522	18,535,306
Accumulated deficit	(163,946,818)	(158,442,649)
Accumulated other comprehensive income	249,138	353,618
	\$ 19,149,506	\$ 10,685,575
Total liabilities and shareholders' equity	\$ 33,961,549	\$ 23,412,829

Unaudited Interim Statements of Financial Position as of April 30, 2026 and July 31, 2025

Unaudited Interim Statements of Cash Flows for the Nine Months Ended April 30, 2026 and 2025

	Nine months ended April 30,	
	2026	2025
Cash flow used in operating activities		
Loss for the period	\$ (5,504,169)	\$ (8,363,818)
Adjustment for:		
Share-based compensation	957,016	854,758
Depreciation	1,181,609	1,084,822
Amortization	716,459	637,279
Finance cost	29,490	34,028
Loss on inventory	161,616	308,247
Loss on retirement of assets		73,794
	(2,537,899)	(5,417,738)
Changes in non-cash working capital:		
Receivables	(2,755,537)	2,610,436
Prepaid expenses and deposits	(254,536)	(1,463,555)
Inventory	(2,587,868)	(793,081)
Deferred cost of revenue	259,024	190,041
Accounts payable and accrued liabilities	943,224	(2,232,051)
Deferral of revenue	1,526,493	1,540,851
	(5,407,083)	(5,571,077)
Cash flow used in operating activities		
Cash flow used in investing activities		
Purchase of property, plant and equipment	-	(185,045)
Internally developed intangible assets	-	(729,738)
Acquisition of right of use asset	-	(5,078)
Proceeds from disposal of property, plant and equipment	-	1,000
	-	(719,861)
Cash flow used in investing activities		
Cash flow generated from financing activities		
Proceeds on issue of share capital	13,115,484	16,979
Lease payments	(249,259)	(21,538)
	12,825,725	(197,388)
Effect of exchange rate changes on cash and cash equivalents	(87,075)	(70,158)
Net increase (decrease) in cash and cash equivalents for the period	\$ 7,380,961	\$ (6,707,418)
Cash and cash equivalents beginning of the period	8,720,089	8,628,521
Cash and cash equivalents end of the period	\$ 15,601,050	\$ 1,921,103

Unaudited Interim Statements of Cash Flows for the Nine Months Ended April 30, 2026 and 2025